



# Process Transformation

## About Us

### At a glance

- We Streamline Commercial Processes, Enabling Better Contract Outcomes
- International Commercial & Contract Management consultancy boutique.
- Prime customers industrial, wholesale companies and public services.
- Partnership of independent senior management consultants experienced in Commercial, Finance, Legal and IT management.
- We have on average a 20+ year experience in Commercial & Contract Management practices.



## Why Important

- Knowing the gap to potential on the 'Good Looks Like' grid and the right blend of enablers to fit in your Commercial & Contract Management practices.
- The best of all breed solutions doesn't automatically provide the optimised value solution for your organisation. It's about the right blend of the 5 enablers and lowest delivery cost to implement effectively for your organisation.



## What Do We Offer

- We take the recommendation of the Benchmark study as input for our transformation plan model and take the relevant solutions to close your gap to potential.
- We keep what's working and modify what needs to be improved.

## How Does the Transformation Plan Looks Like

**Small transformation recommendation based on Agile roadmap of a couple of weeks up to large transformation recommendations based on Waterfall roadmap up to an affordable maximum of 6 months**

- **Define** together with your organisation representatives, taking the recommendation of benchmark to develop the business case, implementation options, detailed plan with our standard framework solutions as starting point.
- **Configure** jointly the framework solutions as defined in the plan, which fits your needs and brings you to 'Good'.
- **Implement** to enable your organisation to improve commercial & contract management competences, prepare and deliver framework solutions to Go Live.
- **Operate** your new approach on commercial & contract management and get coached in managing your value gap closure.

## How Do We Work

### We work on a Staged Approach

- First, we conduct an **intake meeting** with the sponsors and agree confidentiality, scope and conditions.
- Secondly, we take the recommendations of the **Benchmark study forward by developing and implementing** the plan jointly with **stage gates** to progress.
- Thirdly, we **develop your organisation** competence to **close the value gap** by operating the new practice, maintaining and **keep the implemented framework solution current** and relevant by connecting you to an international expertise group on commercial & contract management.



## Contact Us

Interested to know more about **Our Value Offering**, give us a call on [+31 10 799 73 83](tel:+31107997383) or contact us through e-mail [Info@BloomingContracts.com](mailto:Info@BloomingContracts.com) to plan an introduction meeting, which is free from charge.