

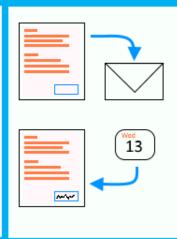
# **Commercial & Contract Management As A Service**

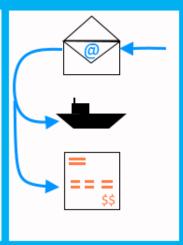


# For International & Small Medium Business









# **Your Challenge**

- Developing and agreeing contract takes a lot time. It takes substantial time to manage what has been agreed is also happening.
- Get the contract signed is delaying the delivery and put stretch on working capital. Order, delivery documentation, invoice and payment process steps takes a lot of energy away from your business.
- Not affordable to employ a multidisciplinary commercial support team.

# **Our Solution For You**

- We offer professional commercial & contract support as a flexible menu options to suit your individual needs, in reducing complexity and cost.
- An approach that's makes faster and better deals as result more deals, revenue and less cost.

# **About Us**

Our team has on average 20+ years experience in Commercial & Contract
Management with expertise in Legal, Finance and Commercial disciplines .

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## **Our Solution**



Do you recognise the challenges, than our Commercial & Contract Management as a service will be the solution to address your challenges:



- It's Menu Based; you can select, as you need, the options Contract Development, Negotiation Support, Contract Execution and Contract Operations modules;
- It's Scalable; it fits to any size of business and adapt your growth and flexible to adjust;
- It's Fast; we can bring you in a short notice in production and dedicated on your needs;
- It's Competitive; you are sharing the benefits of sharing cost and a knowledge base of 200+ years commercial, legal, finance experience and with expertise in simplifying and to make it practical and affordable for SMB's.

## **Our Menu Options**



### **Contract Development**

- Market, Product and Business Risk Assessment
- Development of Deal Scenario's
- Development of Contract Template Standards
- Developing Playbooks with Risk Based Alternatives and Fallback Clauses



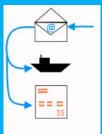
## **Negotiation Support**

- Offer Valuation and Negotiation Strategy development
- Offer Risk Identification, Allocation and Mitigation Planning
- Drafting Contract Proposal, Amendments and Termination Notices
- Contract Escalation and Workflow
- Tender Preparation, Execution and Commercial Assessment



#### **Contract Execution**

- Update Contract Execution copy, Version Control
- Contract Repository & Reporting
- Track Milestones and Time & Event based reviews
- Archive, Data and Record Management



#### **Contract Operations**

- Order, Delivery, and Invoice Capture and Issue
- Interfacing with Business and Finance Administration
- Contract Financial, Process & Risk Performance Monitoring
- Contract Appraisal and Audit
- Dispute resolution, claim assessment and execution

Interested to know more about Our Solution, give us a call on +31 10 799 73 83 or contact us through e-mail