



# **Navigating to Success ICC Turnkey Project Contract Model Version 2018**

## **1-Day Course**

### **Do You Want To.....**

- **Bring your knowledge to the next level; how to manage Turnkey Project with Contracts**
- **Understand the typical pitfalls of Projects as presented by the Academic World & Professional Bodies**
- **Discover and Apply ICC Turnkey Project Contract Model 2007 & 2018 update**

### **Who Should Attend**

- **Project Managers, Project Procurement, Project Finance and Legal or Leaders who are interested in the Procurement Best Practices.**

## Purpose & Urgency

Today's business is conducted with a dazzling number of contracts, to buy products and/or services with the aim to create value for our stakeholders and our organizational bottom line.

A vast number of independent research and studies provides us the information, there is a significant value leakage in today's competitive business landscape.



**BloomingContracts.com**

Your Partner in Commercial & Contract Management



## Learning Objectives & Benefits

This course provides you knowledge on how to manage Turnkey Projects with Contract Models successfully.

We will first get a common ground on basic foundational knowledge of value leakage, typical pitfalls in major contracts for projects as presented by the academic world and profes-

sional bodies in procurement. Where we progress your understanding of ICC the products and specifically the ICC Turnkey Project Contract Model. We provide you the discovery how the ICC Turnkey Project Contract Model with a real world case study to bring the knowledge and understanding alive.

## Course Outline

### Module 1. Value Leakage and Pitfalls in Major Contract for Capital Projects

Independent research findings and recommendations | Pitfalls Illustrated | Organisational Capabilities

### Module 2. ICC Products & Services for Trade

ICC | ICC Products Structure | ICC Turnkey Project Contract Model & Alternatives

### Module 3. Structure ICC Turnkey Project Contract Model

Addressing Value Leakage & Pitfalls and Stakeholder Needs | Structure version 2007 | 2018 Update

### Module 4. Apply ICC Terms — A real world case study to bring the learning alive.

## Course Delivery

This is a highly interactive course, which will include plenty of short case examples and real life illustrations, which will help to reinforce the learning concepts and outcomes.

## About The Trainers

Our trainers & coaches are independent senior experience Commercial, Finance, Legal managers with on average 20+ year active involvement in leading Commercial & Contract Management with large industrial and wholesale companies across the world.

## Course Locations

Houston, Buenos Aires, Paris, Rotterdam, Dubai, Singapore, Perth or contact us to plan an in-house course.

## Where to Register & Enrol and More Information (Price & Dates/Locations)

[BloomingContracts.com/ICC-Turnkey-Project-Contract-Model-2018](https://BloomingContracts.com/ICC-Turnkey-Project-Contract-Model-2018)

GT&C of Course Delivery: [BloomingContracts.com/Courses/tc-of-course-delivery](https://BloomingContracts.com/Courses/tc-of-course-delivery)